

Bluecoat - Networking Product & Services - [2273603 / T630]
Buyer's Guide

Purpose

This guide provides summarized information for the buyer of active, enterprise contract products and services. By clicking on quick links — [underlined, blue-colored words or sentences](#) — one is redirected to various documents; such as, the awarded contract, the Invitation to Bid (ITB), guides and brochures that will assist in building a purchase order for the products and services on the specific contract, and in some guides allow direct access to the e-mail addresses or Web sites of vendor contacts.

Award Date	Duration	Estimated Re-bid Year
09/01/2015	5 years	2020

Description

The Alabama Department of Finance, Division of Purchasing on behalf of the Information Services Division (ISD) established a contract (2273603) to purchase Products and Services, Maintenance, and Training offered in the Bluecoat Inc. product and services catalog to include core network, including switches, wireless access points and carrier processing type equipment **only**. Established also is a contract to purchase technical services offered by Vendor's technical services catalog. The established contracts are to be used by the State for the support and operation of a statewide enterprise network. Multiple qualified vendors were awarded Bluecoat Inc. Products and Services catalog contracts from this bid. One qualified vendor was awarded a Technical Services catalog contract from this bid. While the State intends to purchase goods and services from the lowest cost, responsible provider(s), we reserve the right to purchase any item from one or more awarded Vendors. Awarded vendor(s) agree to accept payment(s) from leasing contractor, as determined by State.

Please note that this contract is for Bluecoat Inc., network products and services only. All other inclusions of catalog items such as servers, and any other non-core product or endpoint devices will not be accepted.

Line item (1) one, bid is for Bluecoat Inc. products only.

1. Security Products (firewalls and security devices)
2. Networking Products (routers, switches, access points, various network support devices)
3. Support Services
4. Miscellaneous Parts (cables, connectors, GBICs)

Line item two (2) of the bid is for Vendor's technical services only.

1. *Senior Blue Coat Security Certified Professional* – Senior level professional, project leader, plans, designs, enables, implements, and maintains products, implementation enterprise statewide system including installation, configuration, and troubleshooting.
2. *Blue Coat Certified Security Administrator* - Implements, and maintains products, implementation enterprise statewide system including installation, configuration, and troubleshooting.
3. *Blue Coat Certified WAN Optimization Professional– With advanced expertise* installs, configures, and manages the day to day WAN Optimization operations as well as set-up, proxy and bandwidth management, and troubleshooting.
4. *Blue Coat Certified WAN Optimization Administrator* – Installs, configure, and manage the day to day WAN Optimization operations as well as set-up, proxy and bandwidth management, and troubleshooting.
5. *Blue Coat Certified Visibility and Control Professional* – With advanced expertise installs, configures, and manages the day-to-day operations of Blue Coat's Packet-Shaper appliance as well as use monitoring and reporting features to control and optimize network and application performance.

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6. *Blue Coat Certified Visibility and Control Administrator* – Installs, configures, and manages the day-to-day operations of Blue Coat's Packet-Shaper appliance as well as use monitoring and reporting features to control and optimize network and application performance.

Contract Notice of Award

[Link to Contract](#)

ITB Package

[Link to ITB](#)

Product Guide & How to Order

Use the [Product Guide](#) to obtain the summarized contract information such as; company names, catalog links, discount rates, product descriptions, and contact information. If applicable and if available, link to the vendor's website to review the product line and determine all specifications for the product or service that you wish to purchase. If the website offers capabilities such as; product comparisons and fill-a-cart or creation of a basket for purchasing, then take advantage of those features. Finally, complete a purchase order for one item and print the completed purchase order to use as a worksheet. You cannot purchase the product from the vendor's site, but the worksheet will assist with your State purchasing request.

Employee Discount

Not applicable for this contract.

Vendor Brochure

Links or complete brochures will be provided when available from the vendor.